global # Sources Electronic Components

Buyer's Guide - January 2022

Outlook 2022

In pursuit of better technologies

High market demand for electronics is fueling manufacturing and product initiatives, especially in China as it aims for greater technological capacity.

From anticipations of market recovery, the year that was turned out to be another one fraught with challenges. Already impacted by the continuing trade war and shutdowns due to the pandemic, supply chains have experienced a few more mishaps and missteps. There were the Suez Canal blockage in the early part of 2021 and the consequence of manufacturers' initial underestimation of demand that led to the knee-jerk response to stockpile. The ensuing shortage is not limited to components but extends to shipping containers stranded at ports of origin or destination or what Reuters called "containergeddon." All this combined has caused a far-reaching ripple effect to this day with no end in sight in the near term.

Against this backdrop, China has been strongly focused on its electronics manufacturing industry, aiming to boost the country's value proposition against the rise of alternative locations in Asia such as Vietnam, Malaysia, Thailand and India. The government has set out an ambitious project to turn the country into a "manufacturing powerhouse" and "network powerhouse" by 2025 as part of the 14th Five-Year Plan.

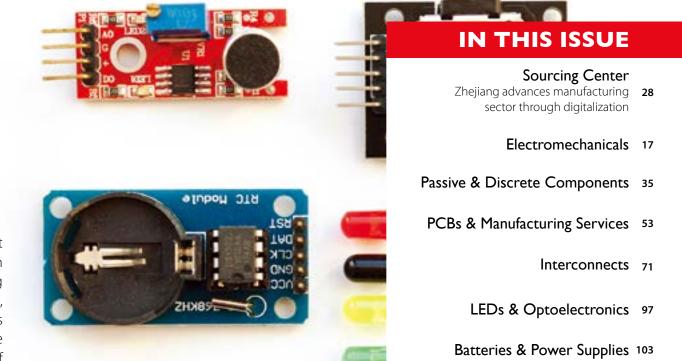
"By the end of the 14th Five-Year Plan period (2021-25), China will have built the world's largest and most extensive stand-alone 5G network and basically achieved full network coverage in urban and rural areas," says Wang Zhiqin, deputy head of government think tank China Academy of Information and Communications Technology. As for Huawei's 5G

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APPLICATION WATCH

LiFePO₄ batteries lead Li-ion category in renewable energy market

Environmental concerns have accelerated the development of renewable energy sources and corresponding storage solutions. Harnessing energy from the sun and wind is a viable alternative now, and the popular technology for storage and conversion to usable power is also green, Li-ion batteries.

Up to 300GW solar power systems will be installed worldwide by 2025, with total capacity reaching as high as 1,900GW, according to



BloombergNEF. Wind power, expected to have 70GW in place annually, will have an aggregate capacity of 1,000GW in the same year.

In China, the same upward trend is happening. Wind and solar sources delivered respectively 5.7 percent and 3.1 percent of total power in 2019, continued on page 106

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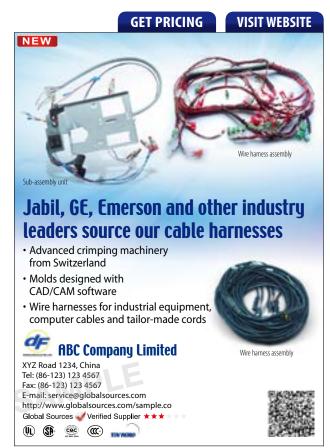
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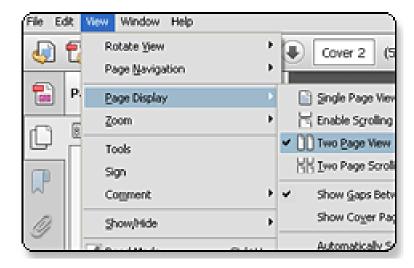




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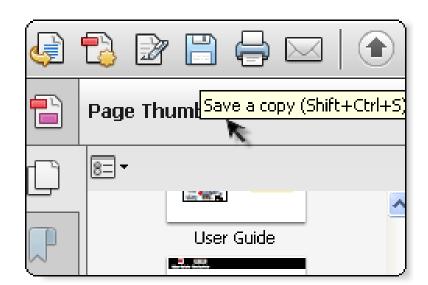
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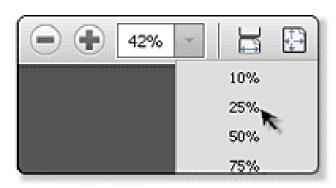
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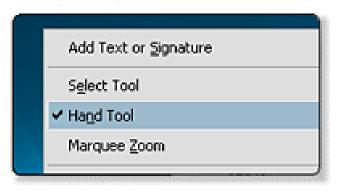


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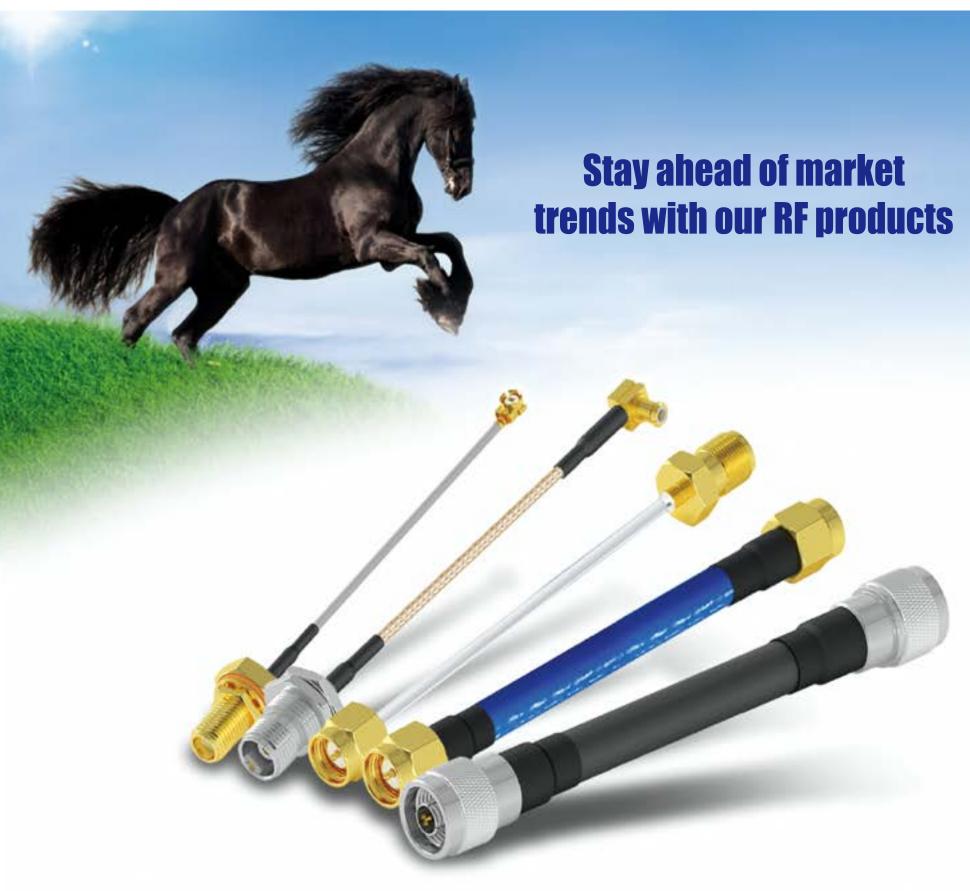
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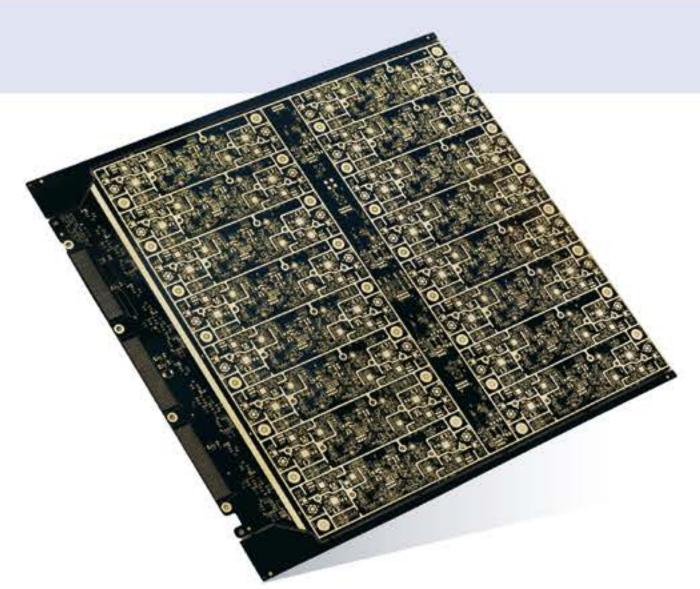


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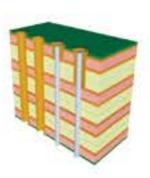
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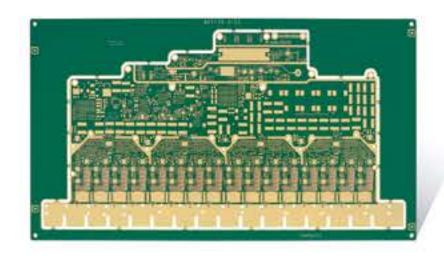
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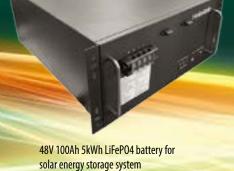


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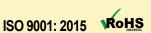


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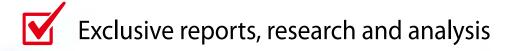


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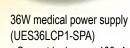
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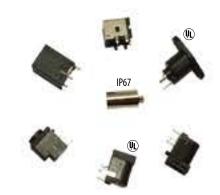
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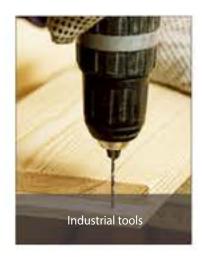
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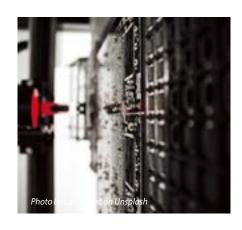
Outlook 2022

In pursuit of better technologies

« continued from cover

applications, they have been deployed in more than 20 industries, including manufacturing, and have been enabling more intelligent, efficient and safer production, according to the company's carrier business group president Ding Yun.

With digital infrastructure being set up, the shift to smart manufacturing, which has become the focal point for increasing efficiency and product



quality amid rising labor costs and intensifying market competition in recent years, will pick up pace. There has been a steady stream of technology and machine upgrades that also included the adoption of industrial robots.

The Chinese government, in fact, has been encouraging this together with the Internet of Things (IoT). In 2018, the China Information Technology Industry Federation issued a guidance document, formulating the industrial internet and security and core product innovation platforms to promote smart manufacturing. A mobile IoT industry innovation center was set up, which offers support to enterprises on AI, industrial internet and NB-IoT technology and industry development.

Higher market goals

Market preference for high-end electronic components, which come from just a few industry players, and outsized demand have resulted in a supply shortage, which began in 2018.

To strengthen the components

sector and boost its market penetration, China embarked on a three-year plan, announced by the Ministry of Industry and Information Technology at the beginning of 2021. This includes a sales target of \$325.1 billion to be realized with fresh efforts to "cultivate a batch of internationally competitive local electronic components companies, with at least 15 of them having a revenue of over 10 billion yuan each by 2023," according to *China Daily*.

The initiative will facilitate the release of construction permits and financing, and provide assistance to meet required international standards, according to a report from *Nikkei Asia*. This extends to foreign companies who set up research and production facilities in China.

Material technologies

Handinhandwithfurtherminiaturization across product categories, adoption of better materials to realize higher component performance is underway.

GaN has been hailed as the next enabling technology that will usher

in more efficient but smaller power devices such as transistors. It outdoes conventional semiconductor material silicon, which has reached the limit in terms of heat and electrical transfer vis à vis transistor size. This means silicon transistors can no longer be shrunk further without impact on their performance.

GaN versions, on the other hand, benefit from the material's wide bandgap or capability of conducting at elevated voltages over time and allowing current to pass faster for better processing speed. As such, they are more efficient and produce less heat, with the latter property allowing components to be mounted tighter. Using them results in smaller but still robust devices, attracting attention in the power supply industry. However, adoption is still at its infancy. In China, manufacturers such as Xiaomi, Baseus, Elecjet, J. Zao, Ilano and McDodo have only been releasing GaN AC/DC adapters since 2020.

continued on page 24 »



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In pursuit of better technologies

« continued from page 22

SiC, a nontoxic ceramic that can tolerate higher electric fields and will not fail even at elevated voltages, is another base material. Its breakdown voltage is five to 10 times higher than that of silicon, which is about 600V. This makes SiC components suitable in thermally demanding applications. Industry analysts are predicting such products will gradually replace not only



silicon-based rectifiers but also Schottky and PIN diodes in the future. However, only a few suppliers in China are currently engaged in the development and production of SiC-based power devices. With greater market uptake and once technology threshold is hurdled, more are expected to venture into this category in the coming years.

There is also a shift to SiC and GaN in MOSFETs. As production of SiC variants increases, the price gap with siliconbased types is narrowing and boosting market uptake. Earlier projections point to the former taking the lead in sales of discrete SiC power devices beginning 2021, while their GaN counterparts are not far behind.

MOSFETs in general have rebounded significantly, with the recovery from 2020 attributed to computing and consumer electronics applications, according to Yole Développment. medical devices. In coming years, this momentum will get an additional push from the automotive industry, particularly the electric vehicle segment. In view of

such a market opportunity, Chinese MOSFET suppliers have been investing in R&D to complement their siliconbased selections with SiC and GaN as well as super-silicon variants. This is to achieve higher frequency and output power and lower power dissipation.

In crystal oscillators, especially for high-density applications demanding tiny but heat-resistant components, ceramic is also expected to replace metal as primary material. With a metal lid, ceramic packages offer a hermetically seam-sealed housing, ensuring a stable atmosphere against environmental changes for the crystal's optimum functioning. Chinese manufacturers aim to catch up with industry leaders in turning out as small as 1008 SMD crystal oscillators in these packages for wearable devices, smartphones and

Looking for material alternatives

The industry's dependence on rareearth magnets is a cause for concern as their component materials pose a supply risk.

Rare-earth elements (REE) are not easy to obtain, involving complex extraction and processing methods with significant impact on the environment.

Producers have been researching substitute materials and other REEs that can be more easily sourced. The endgoal is to reserve precious rare earths for applications that really need them, which include electric (EVs) and hybrid vehicles (HEVs), and wind turbines, or avoid them altogether.

Rare-earth iron-nitrides (REFeN) and rare-earth iron-carbides (REFeC) are some of the potential alternatives currently under development. These are considered fourth-generation rare-earth magnets after SmCo5, Sm2Co17 and NdFeB. REFeN magnets have higher Curie temperature, lower temperature coefficient and better corrosion resistance than their NdFeB counterparts.

continued on page 26 »





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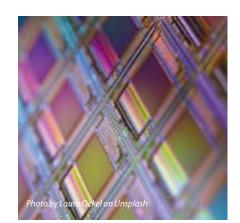
In pursuit of better technologies

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Semicon industry buildup

China's key electronic information industry hub, the region around the Pearl River Delta officially designated the Greater Bay Area, is also its largest semiconductor production base, with key sites in Shenzhen, Guangzhou, Zhuhai, and the special administrative regions of Hong Kong and Macau.

Since the Semiconductor Industry



Alliance was established in Guangzhou in 2018, several production bases have sprung up. One is Shenzhen's Pingshan district, which now has at least 50 semiconductor enterprises. In the Pingshan High Tech Zone, which has a total area of 5.09sqkm, eight third-generation companies form a comprehensive supply chain of materials, equipment, design, fabrication, package and testing. As many as 40 suppliers, meanwhile, are based in the Hengqin district of Zhuhai.

The Greater Bay Area initiative also included encouraging cooperation among research institutes, universities and domestic manufacturers. This led to the establishment of the National Semiconductor Research Innovation Center in Macau in 2019.

Companies based in the region include major wafer suppliers such as SMIC, Guangzhou CanSemi and Tsinghua Unigroup, and key manufacturers of other semiconductor materials, including Capchem and Huate Gas.



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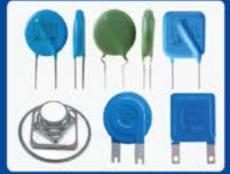




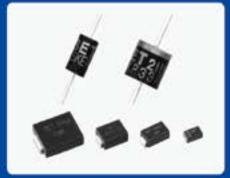
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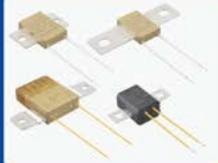




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Sourcing Center: Zhejiang relays

Zhejiang advances manufacturing sector through digitalization

One of China's economic powerhouses, Zhejiang is boosting its stature with development projects based on the 14th Five-Year Plan.

China's third-richest province, Zhejiang is home to various industries, including electromechanical components, and is on its way to transforming this economic base in accordance with the 14th Five-Year Plan. This coastal powerhouse aims to achieve smart manufacturing, initially listing 36 industrial clusters for the project.

Based on a report by the Cyberspace Administration of China released in 2021, Zhejiang topped the industrial

digitalization index in 2020, according to Science and Technology Daily.

The province has also introduced a service system that will help small and medium-sized enterprises (SMEs), of which there are many, with digital transformation, as reported by Xinhua Net in November 2021. It was set up by the School of Management of Zhejiang University and digital transformation service provider Inclution.

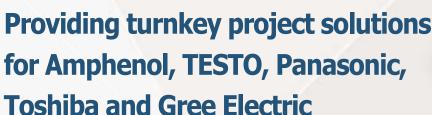
In addition to this, SMEs in Zhejiang

are expected to benefit from the Beijing Stock Exchange, which has a special mandate to serve companies that pursue innovation. As reported by Zhejiang's official website, the province has 470 national-level "little giants" or what the Ministry of Industry and Information Technology calls SMEs with "outstanding innovation abilities, cutting-edge core technologies, and a considerable market share for niche products."

The national government,

meanwhile, picked Zhejiang as the pilot zone for China's "Common Prosperity," an undertaking meant to reduce inequality, according to a Bloomberg article. The goal covers urbanization, with 75 percent as the target by 2025 from 72 percent in 2020. This will entail infrastructure building, with investment from the state. The plan also includes a call for donation from businesses. It is important to

continued on page 30 »



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Sourcing Center

Zhejiang advances manufacturing sector through digitalization

» continued from page 28

note that the province has at least 10 multibillionaires, which *Bloomberg* estimates to have "a combined net worth of \$236 billion."

As it stands, Zhejiang has already a lot under its belt, being also among China's top exporting regions. In 2020, its export value reached \$166.03 million, third to Fujian and Guangdong, according to Zhiyan Consulting.



More than 30 percent of China's manufacturers of relays are in Zhejiang.

Attracting more

In the manufacturing sector for relays, the province is home to more than 30 percent of homegrown suppliers. Most of these companies are operating on a small or medium scale in Ningbo and Yueqing.

This pool is anticipated to continue growing, as Zhejiang's comprehensive industrial chain has been attracting new investment in recent years.

A new entrant is major relays company Hongfa, which spent \$190 million for the construction of a facility in an area of 271,469sqm at the Zhoushan Ocean Industry Park. The scheduled start of mass production was in 2021. The factory has an annual capacity of 4.8 million relays for the new energy market and 120 million units for industrial applications, and is anticipated to rake in up to \$335 million in sales annually.

Relays that can be sourced from Zhejiang-based suppliers include power, industrial, automotive and signal types widely used in the communications, home appliances,

automotive, industrial control, power, space and aviation fields.

While the majority of these companies focus on entry-level and midrange products, large manufacturers will put greater emphasis on the midrange and high-end markets. This is because 5G communication and new energy vehicles are the forecast hot applications in the coming years and will drive R&D toward small size, and high voltage, reliability and stability.

For key materials and components such as coils, cores, springs and bolts, Chinese suppliers turn mainly to domestic providers. They source inputs from foreign companies only when required.

Costs rose in 2021, resulting in a 5 to 10 percent price increase. Manufacturers interviewed by *Global Sources Electronic Components* could not rule out the possibility this trend will continue in 2022.

China relays

A major production hub for relays, China owns over 50 percent of the global market, according to estimates by industrial consultants Puhua Policy.

Despite the pandemic, the country's relay industry saw a 5 percent YoY increase in 2020, realizing \$4.27 billion, according to AskCI. Export value, however, suffered a slight drop with \$1.277 billion compared to \$1.28 billion in 2019 as reported by Zhiyan Consulting.

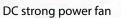
In the next one or two years, the worldwide market will grow by 5 percent. China will possibly have a higher rate, according to companies interviewed, based on continued output expansion activities to meet demand in the EV, home appliances and industrial control sectors. The transition to smart manufacturing is expected to contribute to this trend as well.

There are an estimated 500 manufacturers of relays in China. In addition to Hongfa, the major players include Sanyou, Huigang, Ningbo Forward and Tianbo.

■ Supplier profiles, page 32

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Sourcing Center: Zhejiang relays

SUPPLIER PROFILES

Ningbo FBELE Electronics Co. Ltd ★★★☆☆

Year established: 2005

Head office location: Ningbo, Zhejiang

Key export products: Relays

Export ratio: 50%

Main export markets: Europe, North America, Asia



Model: Fb-T73-DC12V-C-S **MOQ:** 2,000 units

Delivery: 15 days

Description: Relay; 125, 250VAC rated voltage;

10, 15A rated current; CE, CQC, UL

CONTACT SUPPLIER

Ningbo Yod Electronic Technology Co. Ltd

Year established: 2014

Head office location: Ningbo, Zhejiang

Key export products: Relays **Annual export sales:** \$3.85 million

Export ratio: 70%

Main export markets: Europe, North America, Asia





Model: 660-12V-1U Open Mold-0

MOQ: 500 units **Delivery:** 7 days

Description: Automotive relay; miniature, 4P; 12V, 25A; 20.5x15.5x22.5mm; PCB board, insert

mount variants available

CONTACT SUPPLIER

Yueqing Cherry Electric Technical

Co. Ltd ★★★★☆☆ Year established: 2010

Head office location: Yueqing, Zhejiang

Key export products: Relays **Annual export sales:** \$2.8 million

Export ratio: 50%

Main export markets: Europe, North America, Asia



Model: 3UA59;1-25A **MOQ:** 100 units **Delivery:** 7 days

Description: Thermal relay; 660 or 1,100V rated insulation voltage; 0.1 to 630A main circuit

current; CE, RoHS

CONTACT SUPPLIER

Zhejiang Aokai Electric Co. Ltd ★★★★☆☆

Year established: 2008

Head office location: Yueging, Zhejiang

Key export products: Relays **Annual export sales:** \$2.03 million

Export ratio: 45%

Main export markets: Europe, North America, Asia



Model: ANR200-1K-48V

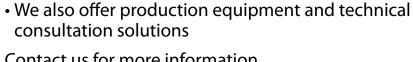
MOQ: 1 unit **Delivery:** 7 days

Description: Relay; for agricultural vehicles; 12, 24, 36, 48V coil rated voltage; 200A main circuit rated current; 4 to 10W coil consumption; 20,000 operations electrical life span, 300,000

operations mechanical life span; IP50

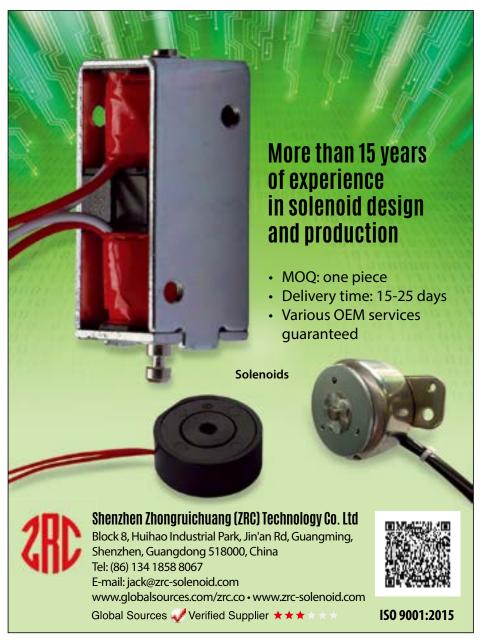






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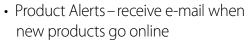
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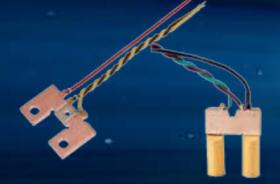
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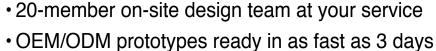












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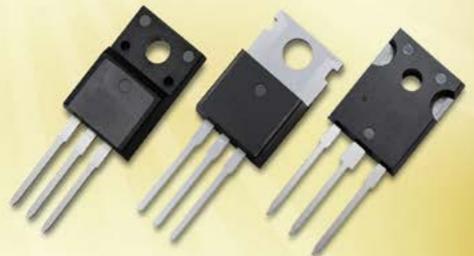
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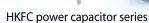
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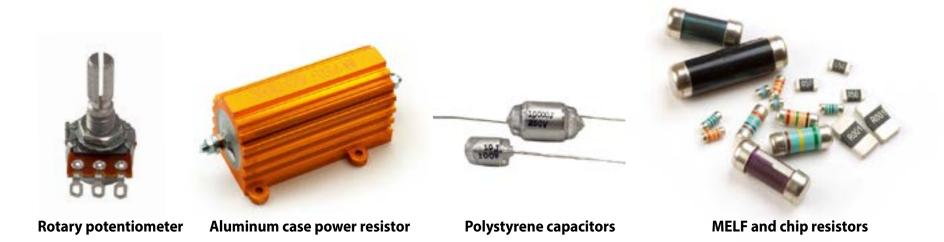
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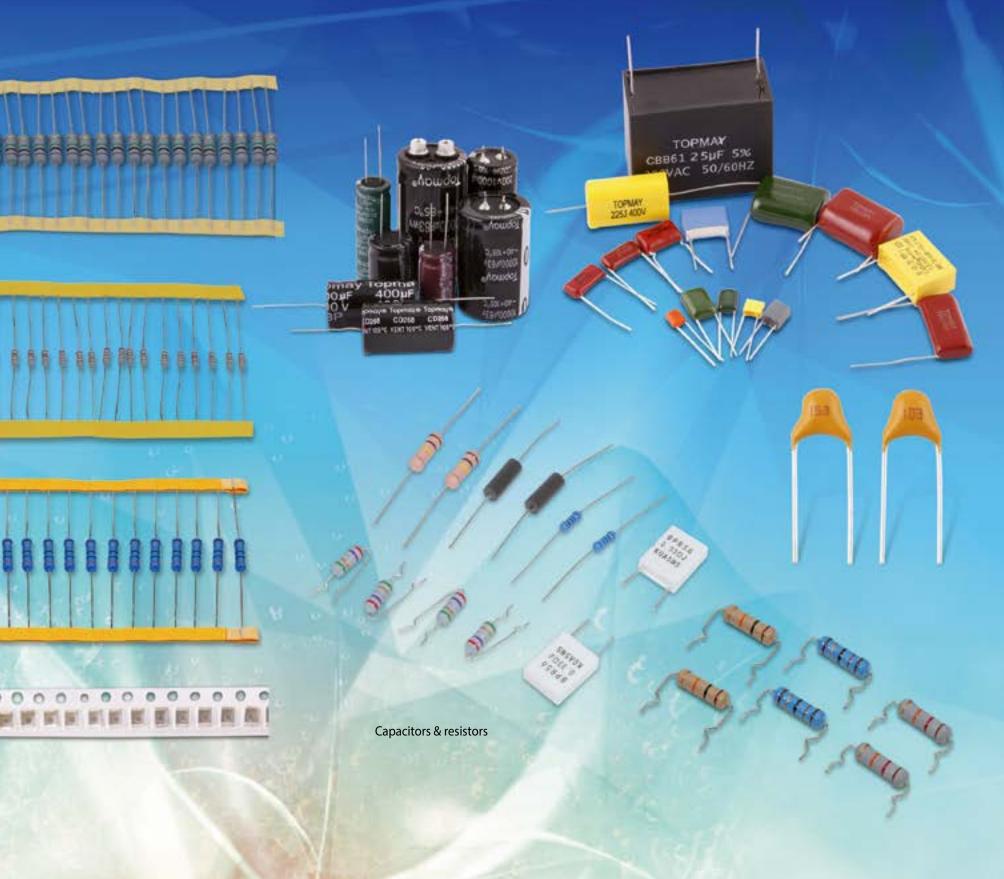
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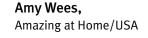
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Protecting your intellectual property when sourcing from China

IP protection is vital. Registering your ownership is how you ensure that you can reap the benefits of the designs, brands, breakthroughs and other intellectual property you've spent so much time, money and effort on creating.

And if your product crosses borders, it's not enough just to register your IP in your home jurisdiction and consider it done. Each territory is different – and in an ideal world, you'd take the time to register your IP in each and every one of them around the world. In practice, the priority has to be staking your claim where your product is sold and where it's made.

In this article, we'll look at how to do that when you're sourcing from China.

Register your IP rights in China – early

Don't rely on the IP protection that you already have in your home jurisdiction or destination markets for your products. As soon as you are thinking about manufacturing or otherwise doing business in China, you need to be registering your IP there with the relevant bodies. They won't provide ironclad protection, but if you don't register in China, you'll have no protection there against other people using your hard-earned intellectual property.

Have China-specific contracts

It should – but sadly doesn't – go without saying that you must have a contract with any company you're working with in China.

A common contract used in China for IP protection is an NNN (Non-Use, Non-Disclosure and Non-Circumvention) Agreement. This is like an NDA (Non-Disclosure Agreement) only more so, prohibiting not just the sharing of confidential information or other protected elements but also stopping, say, a manufacturer from using your mold designs for their own-brand products. And the non-circumvention clauses head off, as far as possible, any skirting around the written rules.

Dan Harris has an in-depth explainer about NNNs on the China Law Blog,

covering why NNNs work in China while NDAs don't, and how to draft them properly. That being said, you should retain the services of a legal professional for this, one who's familiar with Chinese IP rights and has created similar contracts before.

PRC authorities do not enforce judgments from foreign courts, so the contract should state that disputes will be resolved in China. This makes the contract enforceable in China. Note that in a bilingual contract the Chinese text always prevails, so ensure the accuracy of the translation, if you don't read Chinese yourself.

Be vigilant

Once your IP is registered, no one is going to be keeping an eye out for infringements if you don't.

"It's recommended that you work with a lawyer that's familiar with IP law in China to help you protect your IP and perform takedowns if needed," says US-Australian design firm Metafuro. "Using search engines to search for IP infringement is a great starting point and cost-efficient. You're able to use Google to search for your trademark or similar words as well as images that are related to your product or service."

Register your IP with Chinese customs

The General Administration of Customs can halt goods leaving China that are suspected of infringing IP rights and seize them if they are found to be doing so. Customs officers can do this ex officio – that is, they spot something they suspect of being a knockoff and investigate the shipment on their own initiative – or by request, when an IP rights owner reports an infringing shipment. In the latter case, the customs officials won't investigate but they can detain the reported goods while the IP owner takes legal action

For either of these to happen, though, you need to register your IP with the IPR Enforcement Office of the Department of Policy & Legal Affairs, under the General Administration of Customs.

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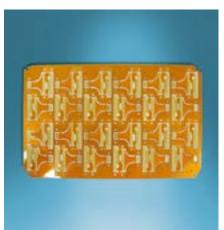


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Gallery View: Stamped metal parts

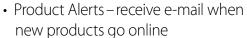
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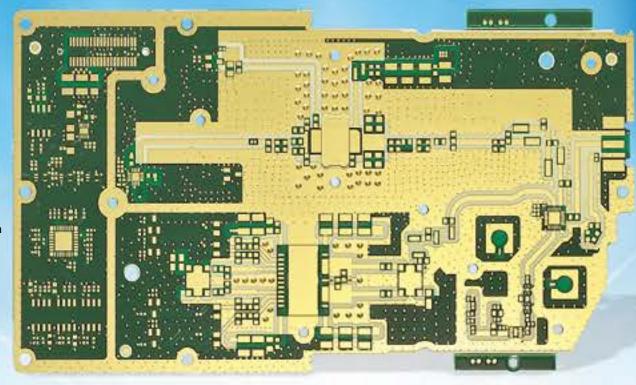


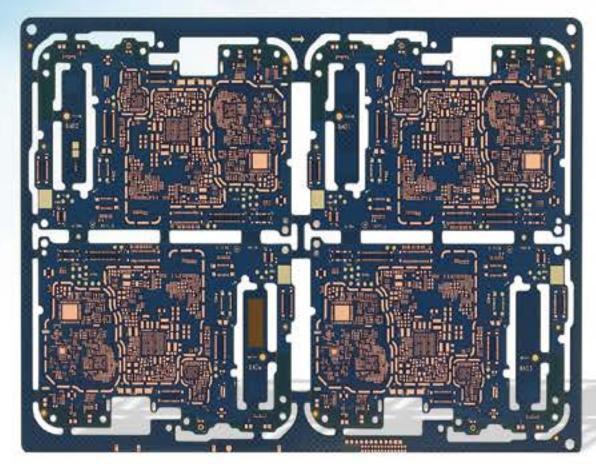


Annual PCB production capacity covers an area of over 60 million square feet

Six-layer immersion gold high frequency hybrid lam PCB

- Material: rogers
- · Layer count: six
- Finishing thickness: 2.4mm
- Surface finished: immersion gold
- Minimum trace width/ space: inner of 0.15mm/0.15mm; outer of 0.15mm/0.173mm
- Minimum hole size: 0.3mm for mechanical drilling
- Applications: network communication (5G communication base station)





Eight-layer immersion gold and OSP HDI PCB

- Material: FR-4
- Layer count: eight
- Finishing thickness: 0.70mm
- Surface finished: immersion gold and OSP
- Trace width/ trace space: inner of 0.05mm/0.05mm; outer of 0.0mm5/0.05mm
- Minimum hole size: 0.2mm for mechanical drilling
- Laser drilling: 0.1mm
- Applications: consumer electronics (smart phone)

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 Mitsubishi laser drilling machine and more
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- Obtained national 'High-tech Enterprise' and 'Shenzhen Famous Brand' titles, among others
- A top 100 global PCB manufacturing enterprise; Vice President of China Printed Circuit Industry Association

You are welcome to contact us for more information.









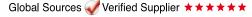






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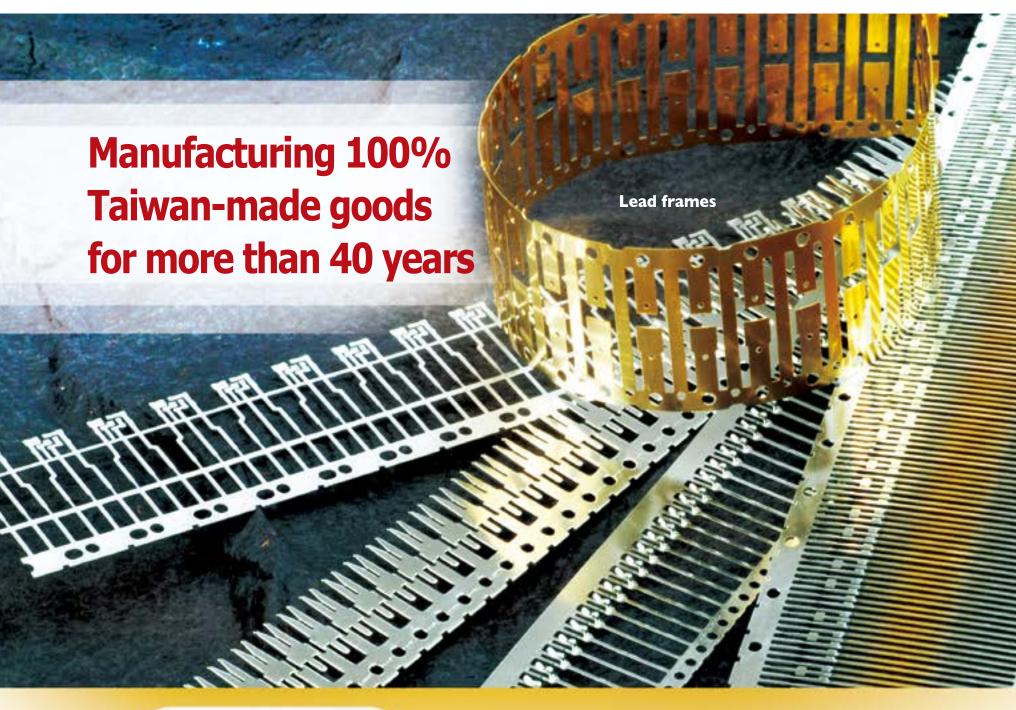






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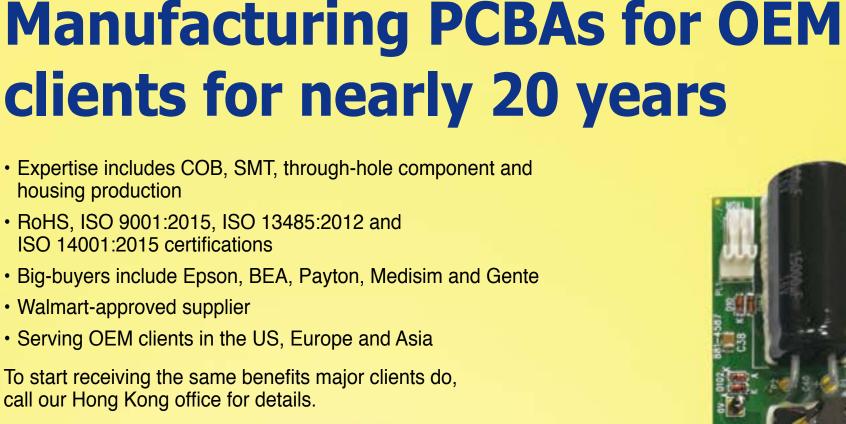
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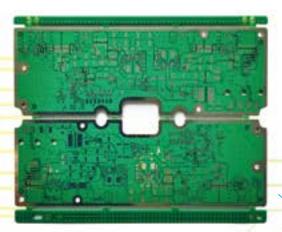
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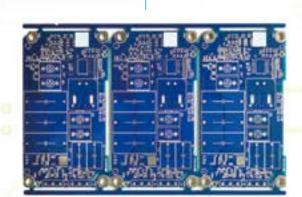




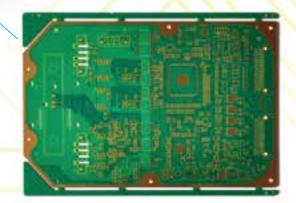
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Metal stamping includes tooling, stamping, inner inspection, deburring and cleaning, final inspection and packaging. For these processes, hydraulic punching, drilling, planing and grinding machines are among the key equipment. Some manufacturers also use CNC milling machines and machine tool centers.

In the Chinese mainland, machinery upgrades remain a priority as companies further improve their production techniques and efficiency to boost their capability to handle custom shape, size and tolerance requirements at relatively low costs. Huateng Metal Products (Dongguan) Co. Ltd has introduced advanced CNC machines from Japan, Germany and the Taiwan region and will continue to source

production and test equipment overseas in the next two years.

Spurring these improvements is the steady rise in demand. In a report published by *Market Reports World*, the global market for metal stamping was \$143.94 billion in 2020 and is anticipated to reach \$169.93 billion by 2027 at 2.4 percent CAGR from 2021.

Widely made stamped metal parts by Chinese companies are made of copper, brass, bronze, aluminum, steel, stainless steel and zinc and are polished, plated, sandblasted, powder-coated, anodized or hot-dip galvanized. These are used in the consumer electronics, communications, automotive, medical and industrial sectors.

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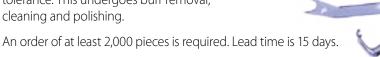


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Electropolished spring steel

Huateng Metal Products (Dongguan) Co. Ltd

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Electropolished stainless steel

Huateng Metal Products (Dongguan) Co. Ltd

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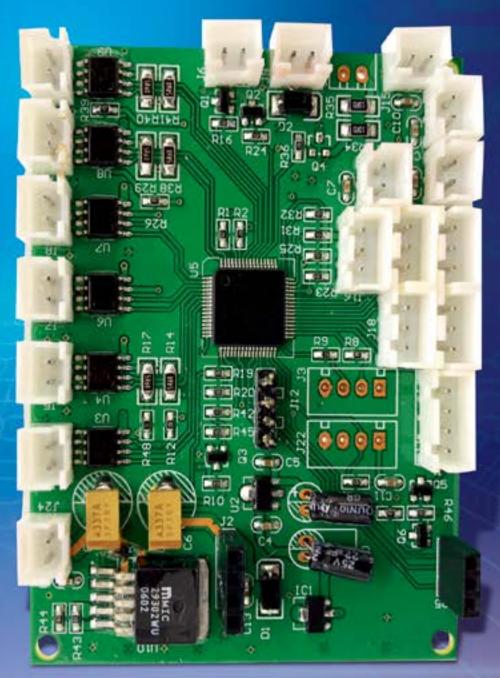
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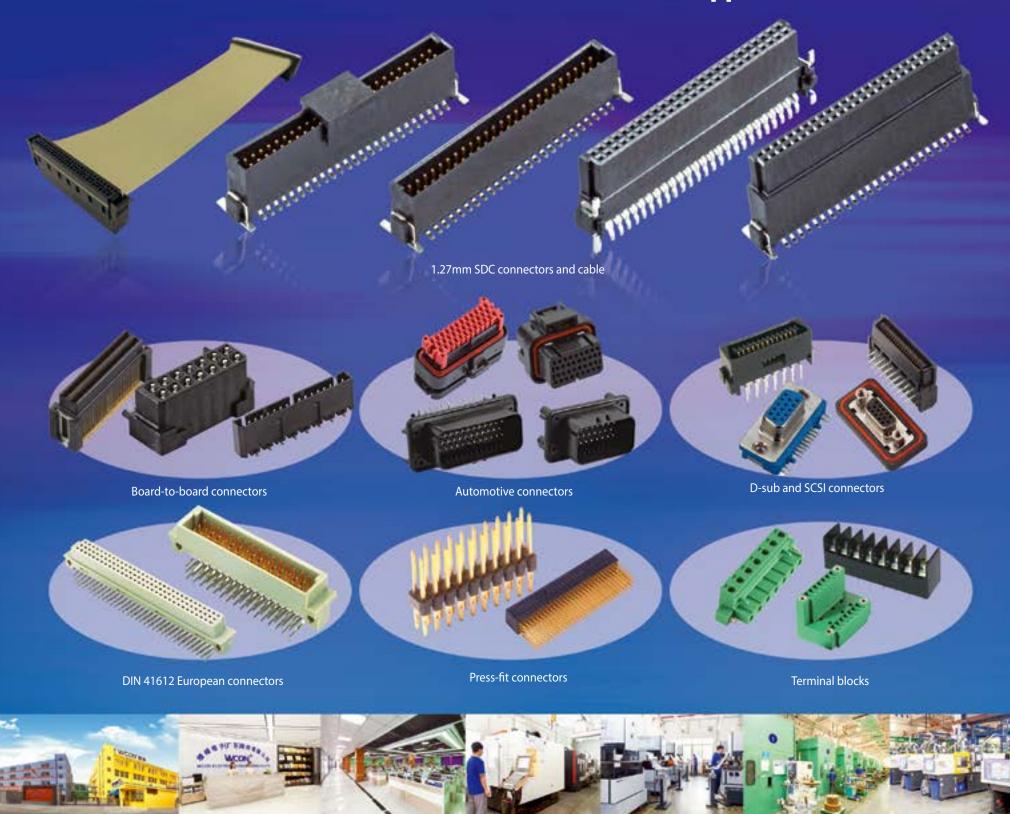
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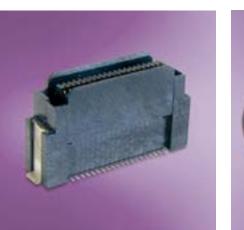


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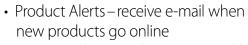
- 12V, 5A magnetic connector

- 30V, 2A D-sub connector

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Dongguan Bsun Electronics Co. Ltd

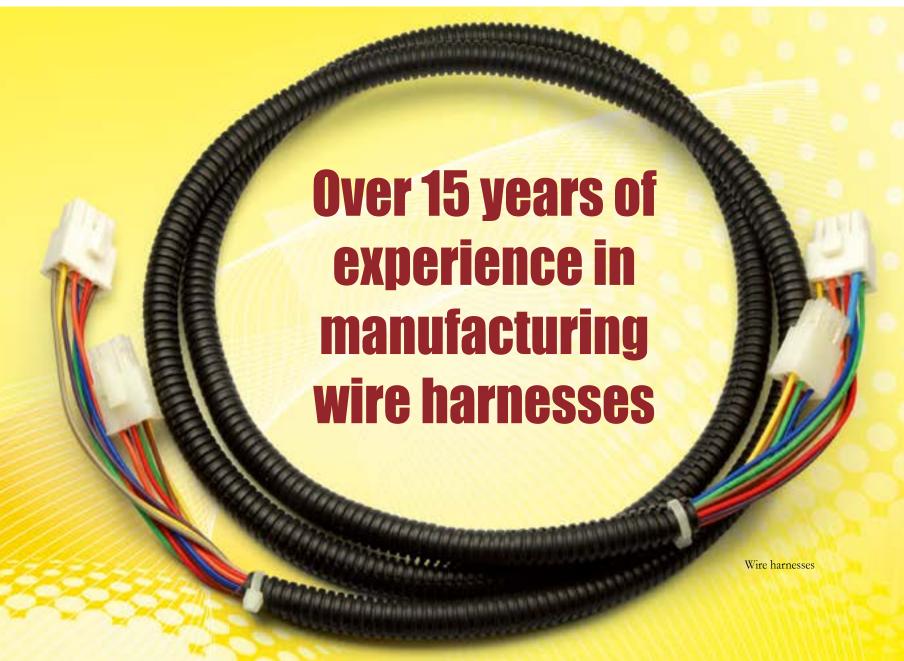
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WeChat: (86) 136 5266 2251 • Contact Person: Mr. Ling
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Various wire harnesses



Various wire harnesses



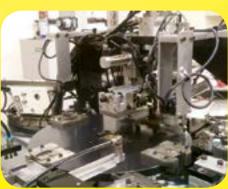
Various wire harnesses



Various wire harnesses



Various wire harnesses



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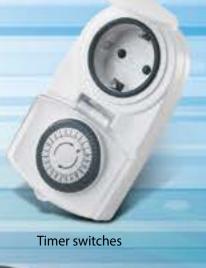


Inside our facility



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12V, 5A magnetic connector

CFE Corp. Co. Ltd



Suitable for use in aerospace and automotive applications, medical equipment, smart home appliances and wearables, and consumer electronics, the M-BP142-01 magnetic connector from CFE has 12V, 5A rating and 50mohm maximum contact resistance. In male and female variants, this unit uses an NdFeB magnet and can last up to 1 million mating cycles.

Product details

Model M-BP142-01 MOQ 1,000 units Lead time 5 to 12 days

Supplier profile

Export markets Asia, Australasia, North, Central & South

America, Europe, Middle East, Africa

Annual sales \$90 million to \$95 million

Certifications ISO 9001, 14001, 13485, IATF 16949, SA 8000,

QC 080000

CONTACT SUPPLIER

30V, 2A D-sub connector

Dongguan Xieao Industrial Co. Ltd



The XA-PDSC23001 from Dongguan Xieao is a D-sub connector with 30VAC/DC, 2A rating. Its frequency range is DC to 18GHz when used with a semi-hard cable and DC to 12.4GHz with a flexible cable. This 23-pin connector has straight terminals, copper conductors and nickel-plated finish.

Product details

Model XA-PDSC23001 MOQ 5,000 units Lead time 10 to 30 days

Supplier profile

Year established 2015

Export markets Asia, Australasia, North, Central & South

America, Europe, Middle East, Africa

Export products Cable assemblies
Annual sales \$600,000 to \$700,000

CONTACT SUPPLIER

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RoHS ISO 9001:2015 WEEE











Cat6 network cable (FX-CT11-02)

Cat7 network cable (FX-CT11-08)

Molex 4.2 terminal with 3C cable (FX-MX31)

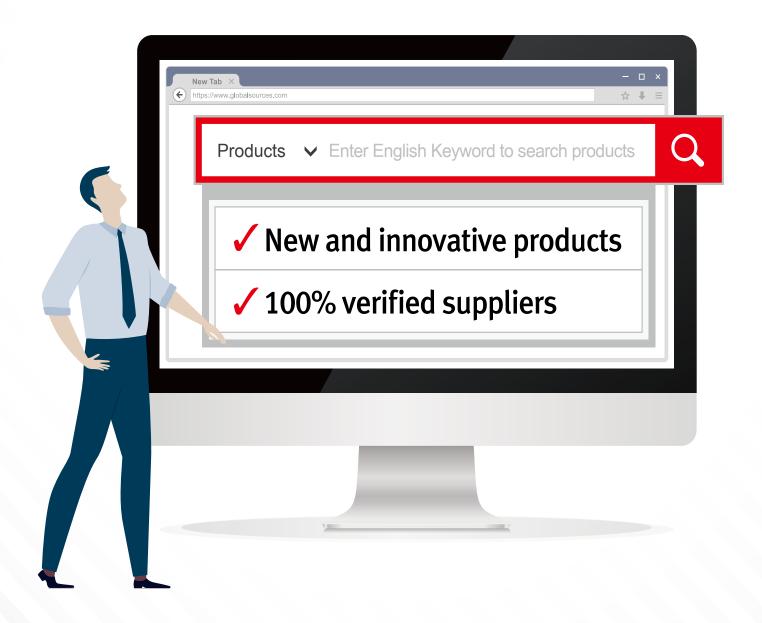
Molex 3.0 terminal with line cord (FX-MX41)

Molex Micro-Fit 6P to RJ12 plug (FX-MX13)

3 x RCA plug to 3 x RCA plug cable assembly (FX-RC11T)



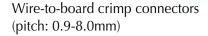
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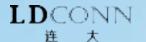
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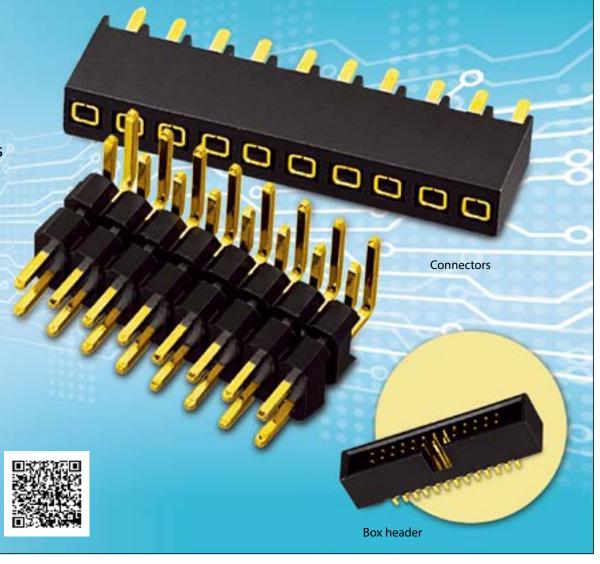
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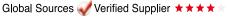
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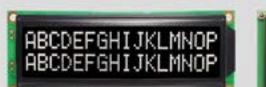














Monochrome character LCD modules









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- · Mono character LCDs are also available

Monochrome character and graphic LCD modules

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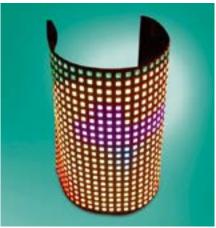
LEDs & Optoelectronics

LED Lights Optoelectronic Components Optoelectronic Displays









Gallery View: Flexible LED strips

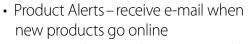
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Convenience of remote control via app, voice and motion is expected to drive demand for smart strip lighting.

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- · Resolution: 800 x 480

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Size: 10.1"

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MTF156FD02A-V1

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• Resolution: 1920 x 1200

• Size: 15.6"

MTF0397SWI-07

- Size: 3.97"
- Resolution: 480 x 800

MicroTech



MTF03400AR39A + CTP

• Resolution: 800 x 800



(MTF0320CMIL-06/MTF0280QT-34)

- OCA optical bonding
- Size: 3.2"/2.8
- Resolution: 240 x 320



MTB1602A

- Display character: 16 x 2
- · Display color: STN/FSTN
- Mode: positive, negative, transmissive and gray



Android board & touch TFT LCD screen (MT-3288-V1)

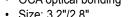
- · Android board size: 7"-24"
- IFT resolution: 1920 x 1080
- · Outline dimensions: 117.9 x 85 x 15mm
- HDMI conversion board
- Rockchip RK3288 for Android OS
- Qualcomm SD410C for Android OS, Linux OS, Windows 10 LOT OS
- Raspberry Pi 4B





- Size: 3.4"
- Interface: MIPI 3 lane







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Flexible LED strips move toward smart territory

From ambient to functional lighting, flexible LED strips fill spaces LEDs, with those integrating the latter forming the bulk of shipments. where bulbs cannot fit. In today's homes, where connectivity spells convenience, the smart technology trend has spilled over into this product category.

Eyeing uptake in this market, manufacturers in China are developing more smart products, in addition to the continuing pursuit of greater brightness, stability and reliability. Some companies have introduced products that can be used with the Smart Life or Tuya app, enabling voice control as well.

Mainstream flexible LED strips from Chinese suppliers have DIP or SMD LEDs, PCBs and adhesives are sourced domestically.

The SMD LEDs used typically come in sizes of 5050, 3528, 2835, 0603, 0805 and 1210. They are placed 18 or 24 units per 30cm or 15, 24 or 30 units per 50cm or as specified. The options by color temperature are 3,500, 6,500 and 7,500K and by rated voltage 12 and 24V. There are indoor and outdoor designs, with the latter in choices of IP65, IP67 and IP68 ratings.

The majority of Chinese companies secure product safety approvals such as CE and RoHS.

5050 SMD LEDs, 1,000 lumens

Seven Lights Technology Co. Ltd

Per meter, Seven Lights' 5050 Flexible LED Strip has 60 LEDs, 1,000-lumen luminous flux and 14.4W rating. For indoor use, this 12VDC unit has a 120-degree beam angle, more than 80 CRI and 3,000 to 3,500K color temperature.

The order quantity is negotiable. Lead time is seven days.



CONTACT SUPPLIER

5050 SMD LEDs, motion sensor

Shenzhen JMK Technology Co. Ltd

The SMD-2835 model from Shenzhen JMK is a flexible LED strip with 72 5050 SMD LEDs, and optional motion sensor and manual operation mode. This 150cm-long 4.5V product has 20 to 22-lumen luminous flux and an IP65 rating. It meets CE and RoHS requirements.



A minimum order of 10 meters is required. Lead time is 15 days.

CONTACT SUPPLIER

2835 SMD LEDs, IP65 or IP68

Zhongshan Golden Sun Optoelectronics Technology Co. Ltd

From Zhongshan Golden Sun, the JYL-2835-60LED flexible LED strip uses 60 LEDs per meter, each with an 8-lumen luminous flux. Power rating per meter is 14.4W. This 12VDC unit comes in white and warm-white variants, with an IP65 or IP68 water resistance. An order of at least 250m is required. Delivery is within 10 days



CONTACT SUPPLIER

2835 SMD LEDs, IP65 rating

Seven Lights Technology Co. Ltd

The 2835 Flexible LED Strip, with 60 LEDs per meter, has 12VDC input voltage and 10W rating. Suitable for outdoor installation, this IP65-rated unit from Seven Lights has a 120-degree beam angle, more than 80 CRI, and 660nm red and 460nm blue wavelengths.

The negotiable order quantity is delivered within seven days.

CONTACT SUPPLIER

5050 SMD LEDs, 16 million colors

Shenzhen JMK Technology Co. Ltd

Available in lengths of 12, 15, 18 and 24m, the 5050-RGB flexible LED strip from Shenzhen JMK has 16 million colors, 29 dynamic modes and an IP65 water resistance. The rated voltage is 3 or 5V.

The supplier requires an order of at least 10 meters. Delivery is within 15 days.

CONTACT SUPPLIER

5630 SMD LEDs, 30 to 32 lumens

Zhongshan Golden Sun Optoelectronics Technology Co. Ltd

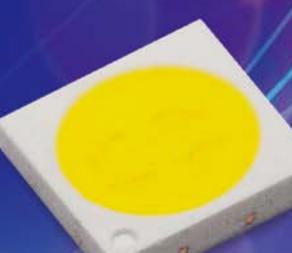
Zhongshan Golden Sun offers the JYL-5630-60LED flexible LED strip with a 30 to 32-lumen luminous flux and an IP65 or IP68 water resistance. A meter of this warm or warm-white unit has 60 5630 SMD LEDs and 12W power rating. The minimum order requirement is 250m and the lead time 10 days.



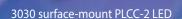
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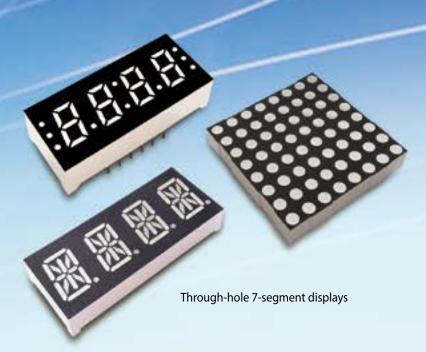


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Application Watch: Renewable energy

cover

LiFePO₄ batteries lead Li-ion category as the energy storage of choice for solar and wind power systems.

Analyst's Choice

110

- 22kW 2xType 2 EV charging station
- 2,200mAh Li-ion battery pack

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Application Watch: Renewable Energy

LiFePO₄ batteries lead Li-ion category in renewable energy

« continued from cover

to Tencent News. By 2025, their combined share will be between 25 and 30 percent as the country endeavors to reduce its coal consumption.

The bearing on global energy storage is significant, as demonstrated stationary types, reached \$5.6 billion in in Wood Mackenzie's forecast for 2021. "Global energy storage deployments" at 5.9 percent CAGR from 2021 to 2030, will nearly triple year-on-year, reaching 12GW/28GWh this year and close to the 1TWh mark by 2030. While global lithium iron phosphate units have lithium-ion battery manufacturing capacity will double in the next two years," writes Le Xu in an article posted in October 2021 on the research and consultancy group's website.

are going to benefit from this energy storage market and the increasing sales of electric vehicles. Globally, this category, including portable and

China suppliers at a glance							
Company	Supplier ranking	Year established	Head office location	Main product lines	Total annual sales (\$mn)	Total annual exports (\$mn)	
Mica Power Co. Ltd	****	2009	Dongguan, Guangdong	Li-ion batteries	20	14	CONTACT SUPPLIER
Shenzhen FBTech Co. Ltd	****	1999	Shenzhen, Guangdong	Li-ion batteries	•	•	CONTACT SUPPLIER
Shenzhen Vcell Power Technology Co. Ltd	****	2001	Shenzhen, Guangdong	Li-ion batteries		•	CONTACT SUPPLIER
TOPA Technology Ltd	***	2008	Shenzhen, Guangdong	Li-ion batteries			CONTACT SUPPLIER

2020 and will rise to \$9.9 billion by 2030 according to Allied Research.

Compared to other Li-ion batteries, advantages of improved discharge and charge efficiency, long life span and high safety in terms of thermal and chemical stability. They remain cool in high-temperature environments LiFePO₄ batteries, in particular, and are nonflammable, in addition to being nontoxic. For these features and low cost, they are regarded as the preferable option for renewable energy applications.

On account of this industry outlook, LFP battery suppliers in China are expanding their production further. Mica Power Co. Ltd, which invested in new automatic production and test equipment, boosted its output by 25 percent in 2021 and is planning to raise it anew by 10 to 15 percent in the months ahead.

There are hundreds of Li-ion battery manufacturers in China. Most can offer products for the renewable energy market and for these companies, the application accounts for 10 to 40 percent of shipments. Some also offer Li-polymer, lead-acid and NiMH types.

The majority of these suppliers are exporters, allocating 20 percent to as much as 80 percent of their output for overseas. Germany, the UK, Italy, France and the US are some of these key destinations.

Li-ion battery factories in China are found mainly in Shenzhen, Dongguan, Zhongshan and Xiamen, while there are also companies in Suzhou, Changzhou and Ningbo.

Competition is intense in this product category, complicated further by the presence of a number of foreigninvested companies operating on

continued on page 108 »

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> Michael Michelini, Global from Asia

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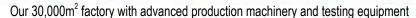
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Application Watch

LiFePO₄ batteries lead Li-ion category in renewable energy

« continued from page 106

a bigger scale than the majority of domestic enterprises.

LFP batteries dominate

For the renewable energy market, the mainstream selections of Li-ion batteries in China are mostly based on



Mica's model LFP25150 is a 25.6V, 150Ah lithium iron phosphate battery with 3.84kWh energy capacity.

the lithium iron phosphate chemistry. Typical LiFePO₄ cells offered have a rated voltage of 3.2V, energy density of up to 180Wh/kg and a life span of about 3,000 cycles.

For a broader market reach, customization of cells and battery packs according to intended application is widely accommodated.

Many Chinese suppliers follow international quality standards such as CE, IEC and UL, and RoHS environmental regulations.

Key inputs used in the production of Li-ion batteries include cathode and anode materials, electrolyte, separators and cases. These are sourced domestically or from overseas when required.

Material and component costs rose slightly in 2021, leading to higher battery prices. Most manufacturers raised their quotes by 5 to 10 percent.

Companies interviewed by Global Sources Electronic Components are predicting that cost and price stability may just be possible in the coming months.

■ Gallery view, page 110





22kW 2xType 2 EV charging station

Xiamen Biyate Imp. and Exp. Co. Ltd



The IOCAP06C-22 from Xiamen Biyate is a three-phase EV charging station with 400V±20 percent input and output voltage and 32A output current. It has less than 5W standby power, with 22kW output power from each Type 2 socket. The unit, with an IP54-rated metal housing, measures 350x1,400x200mm and weighs 30kg.

Product details

Model IOCAP06C-22 MOQ 5 units Lead time 30 to 40 days Certifications: CE

Supplier profile

Year established 1999

Export markets Asia, Australasia, North, Central & South

America, Europe, Middle East, Africa

\$9 million to \$10 million Annual sales

CONTACT SUPPLIER

2,200mAh Li-ion battery pack

Guangzhou World Power Co. Ltd



Available in 42x42x70mm or buyer-specified dimensions, the DTP18650-3S1P rechargeable Li-ion battery pack from Guangzhou World has 2,200mAh capacity, 11.1 to 12.6V voltage and more than 500-cycle life span. It comes in 3S1P configuration and uses 18650 cells. This unit has 0 to 45 C charge and -20 to 60 C discharge operating temperatures.

Product details

Model DTP18650-3S1P MOQ 100 sets Lead time 10 to 25 days

Supplier profile

Year established 2020

US, Germany, Japan, Canada, UK, France **Export markets**

Export products Batteries Certifications ISO 9001:2000

CONTACT SUPPLIER

Application Watch: Renewable Energy

GALLERY VIEW

A selection of LiFePO₄ batteries from China

150Ah LiFePO₄ battery

Mica Power Co. Ltd

A 25.6V, 150Ah LiFePO₄ battery, the LFP25150 from Mica has 3.84kWh energy capacity, 30mA maximum charge and discharge current, and 0 to 60 C charge and -20 to 60 C discharge operating temperatures. The supplier requires a minimum order of 10 units. Delivery is within 20 days.



CONTACT SUPPLIER

200Ah LiFePO₄ battery

Shenzhen FBTech Co. Ltd

Shenzhen FBTech's 12.8V, 200Ah LiFePO₄ battery has a life span exceeding 2,000 cycles. It meets UL and CE standards.

An order of at least one unit is required. Delivery is within 20 days.



CONTACT SUPPLIER

TOPA Technology Ltd

50Ah LiFePO₄ battery

Shenzhen Vcell Power Technology Co. Ltd

CONTACT SUPPLIER

The VP-LF12-50-8686 from Shenzhen Vcell is a 50Ah LiFePO₄ battery with 12V nominal and 10V discharge cut-off voltages, and 0.5C maximum charge and 1C maximum continuous discharge current. This CEapproved unit, weighing 6.5g, has 5 to 45 C charge and -20 to 60 C discharge operating temperatures. The minimum order of 10 units is delivered within seven days.



TOPA markets the IFR42120 3.2V 12.5Ah LiFePO₄ battery, which has 3.2V rated voltage and 12,500mAh rated capacity.

The 50-unit minimum order has a seven-day lead time.

12,500mAh-rated LiFePO₄ battery



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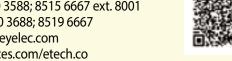


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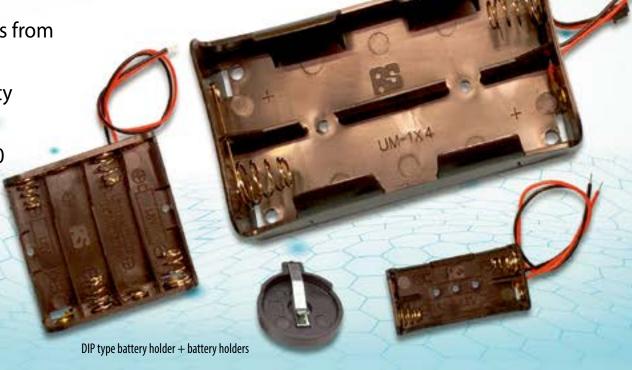
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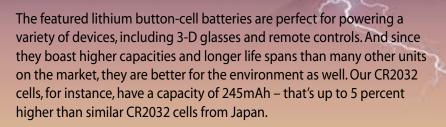


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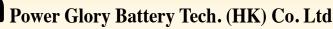
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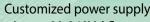




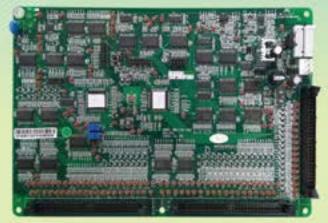
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